

We Deliver What  
We Promise...  
Because It's OUR Money.

# FAIRWAY

Independent Mortgage Corporation

There are many things that go into the "building blocks" of the perfect mortgage.

Fairway knows this, so trust us with your next real estate transaction. We understand what it takes, because that's what we're here for.

You can count on Fairway to have the most innovative loan products in the Asheville area.



Fairway can help you "weigh" your options when considering buying a new home, refinancing your existing home, or investing in real estate - **because we are financial advisors.** Visit online today to see how we can assist you in making your next real estate purchase.

[www.FairwayAsheville.com](http://www.FairwayAsheville.com)



Contact Fairway...  
I'm looking for a lender I can trust!  
How do I know the product best suited for me?  
I'm looking for a lender that can offer me the best rate...  
How do I make it mine?  
I'd love to buy a house...  
Welcome to Fairway Independent Mortgage Corporation!

# RELATIONSHIPS

What makes us different?

We are more than "Loan Officers."

Experience has taught us that every borrower's situation is unique.

Our strength is creative financing to work within your budget.

We look at all of your financial demands, and design loan options to suit your comfort level.

We work to help you understand which option may be the best choice for **YOUR PEACE OF MIND.**



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I'd love to buy a house...



Fairway has the tools you need to make any home buying dream a reality. Visit us online for helpful tips on buying, selling, or refinancing a home. We're here to help you with any real estate transaction a successful one.

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# LENDERS

At Fairway, we have wholesale relationships and preferred pricing with the top lenders in the country. Our negotiated agreements with these lenders allow us to keep your loan in-house, thus avoiding the pitfalls that other brokers face.

We underwrite for:

- BB&T
  - Chase
  - Wells Fargo
  - GMAC
  - Flagstar Bank
  - Bank of America
- ... Just to name a few.

Plus brokerage agreements with approximately 24 other lenders to suit your financial needs.

By making these lenders compete for your business, we do the shopping for you, and can **guarantee you the very best rate.**



A lot is going on when you decide to move, or simply invest in an additional home. Visit us online for helpful hints on moving, as well as area links to businesses and services that could assist you in your next home transition.

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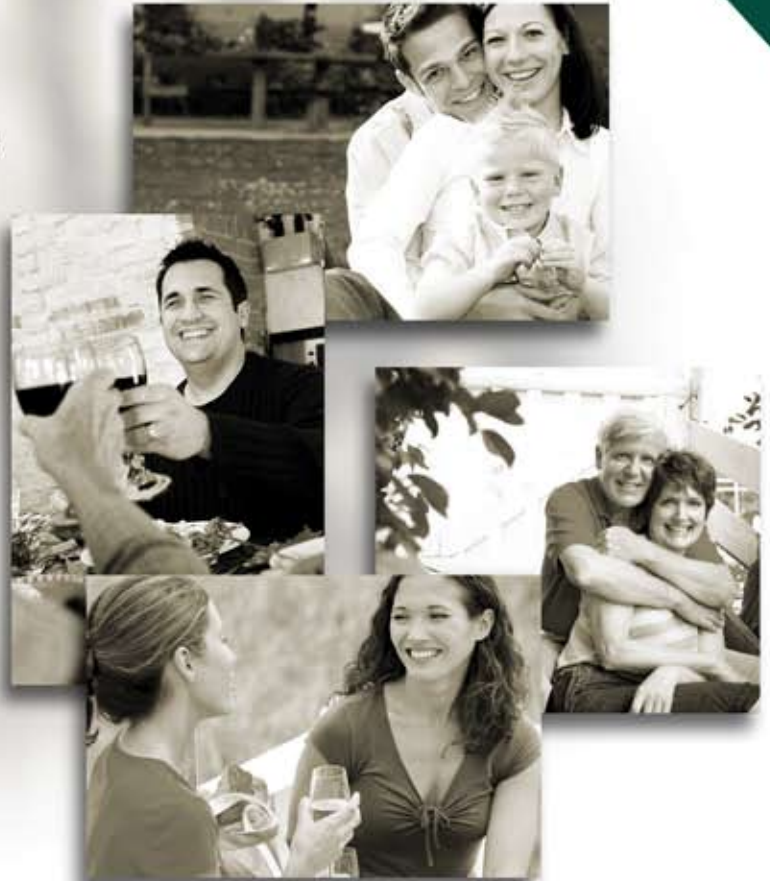
# PRODUCTS

We originate, process, underwrite and fund all government backed institutions of:

- Fannie Mae
- Freddie Mac
- FHA
- USDA
- And VA

We have a product for every scenario:

- Rate Incentives for high credit scores
- First time homebuyer programs
- 100% Financing
- Investor Loans
- Interest Only
- Fixed & Adjustable Rate Mortgages
- No & Low Closing Cost Programs
- Special Programs for the self employed
- Preferred REALTOR® Program
- Builder/Seller Abatement Program



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How do I know the product best suited for me?



There are no "cookie cutter" families, and the same is true for a home mortgage. Fairway is no "cookie cutter" company, either. Visit with us online to find out what type of mortgage is best for you, because we are as unique as you are, and that's the way service should be.

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# SYNERGY, SERVICE, PERFORMANCE

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I'm looking for a lender I can trust!

## SYNERGY

Due to our unique arrangement with our parent corporation, Fairway of Asheville is an independent branch, with decisions being made locally. This wholesale pricing arrangement allows us to pass on pricing incentives directly to our clients, guaranteeing them the most competitive pricing and closing costs in the industry.



## SERVICE

Working within these tight timeframes allows us to provide the highest services standards in the lending industry.



## PERFORMANCE

Our mortgage advisors are trained professionals with underwriter expertise. Our goal is to provide a full underwriter approval within 7 days of loan signing.



As you know, our local economy and real estate market is very unique. That's why it is ideal for Fairway to help you with your new home financing. Decisions are made where they should be - where you are. Visit us online to make an appointment today!

[www.FairwayAsheville.com](http://www.FairwayAsheville.com)



## CONTACT FAIRWAY TODAY

**We Bring You Home...**

**With Peace of Mind.**

FAIRWAY Asheville Branch is looking forward to making your home buying dreams a reality.

Please contact us today for more information about any assistance on your next real estate transaction.



# FAIRWAY

Independent Mortgage Corporation

149 S. Lexington Avenue, Asheville NC 28801

(828) 350-8886



The perfect mortgage is the "key" to a successful home buying experience. Visit us online today to find more about how to select the right loan for you and your family.

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